



SAM International Office:
Society for Advancement of Management
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SAM 2017 CASE COMPETITION

January 6, 2017

Dear Participants:

Please acknowledge your intent to participate in the SAM 2017 Case Competition by submitting a completed Preliminary Registration Form via fax, e-mail, or U.S. mail. This form should be returned as soon as possible, even if your team roster is not finalized, so that we can establish the number of judges and competition rooms to be scheduled. **The Case Competition registration is not a conference registration. You must register for the conference with the SAM International Headquarters.**

Your team is authorized to make one (1) copy of the case for each of the team members (maximum of 5 members) who will be participating. We would like to remind you of the following rules:

- 1) Team members must be on record with the SAM International Office as paid members at this time.
- 2) Team members **may not discuss the case with anyone – student, faculty, friend, or professional – other than their own team members.**
- 3) The team **may not present the case or its analysis to any audience other than its own team members.** (Those schools entering two teams **may not** practice with each other nor share analytic views.)
- 4) **Team members must register for the full conference.**

A final team roster must be submitted no later than February 12, 2017. We will confirm that team members are registered through the international office after the receipt of your team registration. **It is important that you clearly identify a contact person for us to notify if any confirmation problems arise.** If you are waiting for funding from your college, you should contact Dr. Abdelsamad at the SAM International Office to arrange for registration and delayed payment.

We look forward to meeting you at the 2017 SAM International Conference in Orlando, Florida. If you have any questions about the rules or procedures of the case competition, please contact Dr. Abdelsamad or Dr. Sara B. Kiser. **If you leave a message on the answering machine, please ensure that your name and how to contact you, as well as your mailing address, are clear. Please speak slowly to enable us to understand the message.** All other questions regarding the conference should be directed to the SAM International Office.

Wishing you the best of luck and an enjoyable conference.

Sincerely,

Moustafa H. Abdelsamad
SAM Conference Chairperson
SAM President & CEO
Prof. of Finance, College of Business
Texas A&M University-Corpus Christi
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